LIFEWAVE

## LIFEWAVE COMPENSATION PLAN NEW MEMBER BONUS UPDATE

## **NEW MEMBER BONUS**

A New Member Bonus program has been added to our Compensation Plan! It is powerful incentive for not only new members but also all members throughout the network.

Think about how important the first 90 days are for new members. The sooner they realize what is possible in our great business, by earning more money faster, the sooner they commit to stay and build. This supports retention, a key to a broader, deeper LifeWave network. And by this new bonus focusing on team-building, the size of the network increases over time, along with volume, so all existing members benefit. This is a win-win for everyone!

This bonus is available to all LifeWave members within 90 days of their join date. Every week, LifeWave will reserve 3% of global cycle pay and matching bonuses and put it in the New Member Bonus pool.

## **HOW IT WORKS**

A New Member (NM) by definition has been a distributor of LifeWave for 90 days or less.

- New Members will earn "pool" points during each week when they enroll a Bronze, Gold or Diamond distributor. Bronze earns 1 point, Gold earns 5 points, Diamond earns 15 points.
- And upgrades are also included in this great new bonus! This means a NM earns pool points when one of their personally sponsored members upgrades. See the schedule below for all pool points scenarios.
- Points will reset to zero on Monday, the start of each week.
- At the end of the week (Sunday), the NM's point total becomes a percentage of the total points earned by all new members globally that week.
- That calculation will determine the percentage of a NM Global Cash Pool that will be earned by any New Member.
- The NM Bonus global cash pool is funded by 3% of LifeWave's total Cycle Pay and Matching Bonuses, reducing that total by 3%.

## POOL POINTS / ENROLLMENT & UPGRADE SCENARIOS\*

1 Point

5 Points

15 Points

- Bronze
- Gold
- Diamond
- Silver to Gold = 2 Points
  - Bronze to Gold = 4 Points

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- Platinum to Diamond
- Gold to Diamond
- Silver to Diamond
- Bronze to Diamond
- = 5 points
- = 10 Points
- = 12 points
- = 14 Points

If 3% in the New Member Bonus cash pool one week is \$20,000 and the points you earned = 1% of total points awarded that week, you would earn \$200 that week.

\*New members are exempt from contributing to this bonus for 90 days from their join date. There are no pool points awarded for Silver or Platinum enrollments





