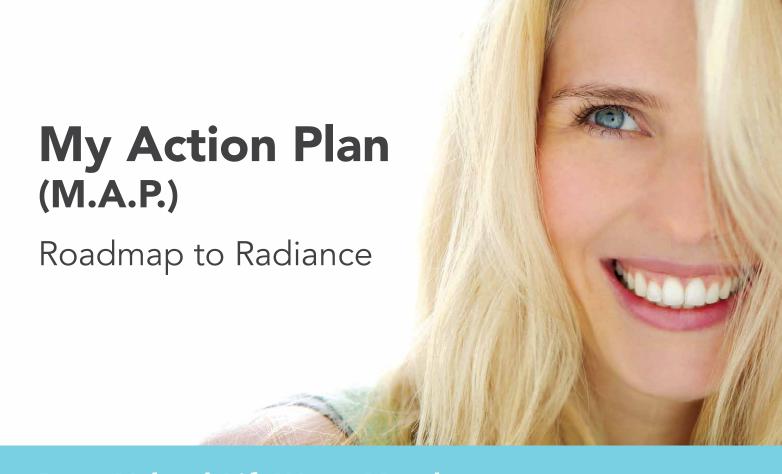


# MY ACTION PLAN (M.A.P.) ROADMAP TO RADIANCE



### Dear Valued LifeWave Members,

As we enter a new market with a breakthrough approach to skin care, this is truly an exciting time to be a LifeWave Member. That's why we're so happy to introduce My Action Plan (M.A.P.), your roadmap to radiance with Alavida.

M.A.P. is just a simple checklist of highly achievable goals to build your business. What's more, you can achieve these goals with fellow LifeWave Members, which makes the impact even greater.

We think you'll find that using M.A.P. is pretty easy. Just refer to the Weekly and Social Media Planners on pages 4-7. Use this document along with the M.A.P. Easy Instructions to stay on track. That's it. You're now ready to share Alavida with the world.

Good luck and thanks for participating!

Sincerely,

Loren Castronovo Chief Marketing Officer LifeWave



Each time you complete an activity, you are one step closer to success with LifeWave. Use the weekly planners on pages 4-7 to plan and achieve your action items in these four categories:

- 1. Experience Alavida
- 2. Share the Alavida experience
- 3. Connect with the LifeWave community
- 4. The gift of self-care (for you!)

At the end of each week, total up your activities and fill out the My Weekly Results report. Get motivated when you see your progress over time!

#### Weekly Planner: Week 1

ACTION ITEM	WEEKLY GOAL	Mon	Tues	Wed	Thu	Fri	Sat	Sun	Actual	Name		
SECTION 1: EXPERIENCE ALAV	IDA TR	0						·		Highlight each day you plan to		
Buy first Alavida Trio for yourself	1									complete an activity.		
Take a "Before" photo (see M.A.P. Easy Instructions)	1									Enter the number of times you completed that activity.		
Start using Alavida every day	7									3. At the end of each week, total up your activities.		
Buy second Alavida Trio to sample	1									Fill out My Weekly Results report below.		
SECTION 2: SHARE THE ALAVII	DA EXP	ERIE	NCE									
Bring 1-2 people to your Sponsor's Alavida meeting	1											
Create a list of 50 skin care prospects	1											
Use email template to tell your downline about Alavida (see Back Office)	varies									Actual Activities Completed		
Talk to 10 new people about Alavida (call, text, email, in person)	10									Section 1		
Watch Videos on <u>LifeWave YouTube Channel</u> : LifeWave Brand, Alavida Trio and Alavida Phototherapy Patch	3									Section 2 Section 3		
Practice your Alavida demo in front of five different people	5									Section 4		
Schedule Alavida Meeting(s) for next week	1									TOTAL		
SECTION 3: CONNECT WITH TH	IE LIFE	WAV	E CO	ммс	JNITY							
Sign up for <u>Splash Newsletter</u>	1											
Follow LifeWave's social media pages (see M.A.P. Easy Instructions)	1									MY WEEKLY RESULTS REPORT		
Update your profiles with the Alavida profile image (see Back Office)	1											
Facebook: Update with the Alavida cover image (see Back Office)	1									This week  My skin feels		
Announce Alavida to your social media followers	1									My skin looks		
Participate in the weekly group activity (see calendar)	1									I have new Alavida Enrollments.		
SECTION 4: GIFT OF SELF-CAR	E TO YO	OURS	ELF							My Alavida Trio Sales are units.		
Eat healthy, organic foods	5											
Exercise for at least 20 minutes	4									I am on my way to a brighter		
Enjoy 15 minutes by yourself without electronics	3									complexion and a brighter future! I've completed each of the activities		
Get sunshine and fresh air for at least 10 minutes	7									marked this week.  SIGNED		
Try something new just for yourself	1									DATE/		

#### Weekly Planner: Week 2 and Beyond

ACTION ITEM	WEEKLY GOAL	Mon	Tues	Wed	Thu	Fri	Sat	Sun	Actual
SECTION 1: EXPERIENCE ALAV	IDA TRI	0							
Use Alavida Trio daily	7								
Take an After photo every 7-14 days	1								
Is it time to re-order your next Alavida Trio?	1								
SECTION 2: SHARE THE ALAVIE	DA EXP	ERIE	NCE						
Schedule Alavida meeting(s) for next week	2								
Host Alavida meetings this week	2								
Ask prospects to purchase Alavida	4								
Ask for written or video testimonials on Alavida (see M.A.P. Easy Instructions)	2								
Attend a social or business networking event	2								
Talk to 10 new people about Alavida Trio (call, text, email or in person)	10								
Use email template to send prospects to MyAlavida.com	5								
Use email template to send prospects to <u>LifeWave YouTube Channel</u> (see Back Office)	5								
SECTION 3: CONNECT WITH TH	IE LIFE	WAV	E CO	ммс	INITY				'
Post or re-post Alavida Before and After photos	2								
Post or re-post Alavida testimonials	2								
Post or re-post skin care quote, article or video	2								
Participate in the weekly group activity (see calendar)	1								
SECTION 4: GIFT OF SELF-CAR	E TO YO	URS	ELF						
Eat healthy, organic foods	5								
Exercise for at least 20 minutes	4								
Enjoy 15 minutes by yourself without electronics	3								
Get sunshine and fresh air for at least 10 minutes	7								
Try something new just for yourself	1								

Name	

#### Member#\_\_

- 1. Highlight each day you plan to complete an activity.
- 2. Enter the number of times you completed that activity.
- 3. At the end of each week, total up your activities.
- 4. Fill out My Weekly Results report below.

Actual Act	tivities Completed
Section 1	
Section 2	
Section 3	
Section 4	
TOTAL	

## MY WEEKLY RESULTS REPORT

This week
My skin feels
My skin looks
I have new Alavida Enrollments.
My Alavida Trio Sales are units.
I am on my way to a brighter
complexion and a brighter future!
I've completed each of the activities
marked this week.
SIGNED
DATE/

#### Weekly Planner: Week 2 and Beyond (SAMPLE)

ACTION ITEM	WEEKLY GOAL	Mon	Tues	Wed	Thu	Fri	Sat	Sun	Actual
SECTION 1: EXPERIENCE ALAV	IDA TRI	0							
Use Alavida Trio daily	7	1	1	1	1	1	1	1	7
Take an After photo every 7-14 days	1	1							1
Is it time to re-order your next Alavida Trio?	1		1						1
SECTION 2: SHARE THE ALAVID	DA EXP	ERIEI	NCE						
Schedule Alavida meeting(s) for next week	2		1			1			2
Host Alavida meetings this week	2					1	1		2
Ask prospects to purchase Alavida	4	1	1	1		1			4
Ask for written or video testimonials on Alavida (see M.A.P. Easy Instructions)	2			1				1	2
Attend a social or business networking event	2			1				1	2
Talk to 10 new people about Alavida Trio (call, text, email or in person)	10	1	1	4		2	1	1	10
Use email template to send prospects to MyAlavida.com	5	1	1	1	1		1		5
Use email template to send prospects to <u>LifeWave YouTube Channel</u> (see Back Office)	5	1			1	1	1	1	5
SECTION 3: CONNECT WITH TH	lE LIFE	WAVI	E CO	мми	INITY				
Post or re-post Alavida Before and After photos	2	1				1			2
Post or re-post Alavida testimonials	2	1				1			2
Post or re-post skin care quote, article or video	2	1			1				2
Participate in the weekly group activity (see calendar)	1				1				1
SECTION 4: GIFT OF SELF-CARE TO YOURSELF									
Eat healthy, organic foods	5	1	1			1	1	1	5
Exercise for at least 20 minutes	4	1		1		1		1	4
Enjoy 15 minutes by yourself without electronics	3	1		1		1			3
Get sunshine and fresh air for at least 10 minutes	7	1	1	1	1	1	1	1	7
Try something new just for yourself	1	1							1

Name <u>Al A. Vida</u>

Member# 1234567

- 1. Highlight each day you plan to complete an activity.
- 2. Enter the number of times you completed that activity.
- 3. At the end of each week, total up your activities.
- 4. Fill out My Weekly Results report below.

Actual Activities Completed							
Section 1	9						
Section 2	32						
Section 3	7						
Section 4	20						
TOTAL	68						

## MY WEEKLY RESULTS REPORT

This week...

My skin feels \_\_\_\_\_\_ Smoother \_\_\_

I have \_\_\_\_\_ new Alavida Enrollments.

My skin looks <u>brighter</u>

My Alavida Trio Sales are 2 units.

I am on my way to a brighter complexion and a brighter future! I've completed each of the activities marked this week.

SIGNED <u>ACA. Vida</u>

DATE <u>10 / 17 / 15</u>

# SOCIAL MEDIA PIANNER

Join us for these November group activities!

Now you can use social media to achieve your LifeWave goals with fellow Members. Use this calendar as a template and the topics and hashtags below as a starting point to create your own personal messages.

Download the images listed below and find more info in the Back Office.

#### **NOVEMBER 2015**





DATE TIME **PLATFORM** NOTE

**HASHTAGS** 

**NOVEMBER 3** 

16:00 Facebook

Use a Before and After photo of yourself or someone in your downline #TransformationTuesday #LWAlavida

DATE TIME **PLATFORM** 

**TOPIC** 

**HASHTAGS** 

**NOVEMBER 19** 

17:00

**Twitter** 

The Alavida Patch improves your skin from the inside out

#BeautyByLifeWave #LWAlavida #skincare



DATE TIME **PLATFORM IMAGE** TOPIC **HASHTAGS**  **NOVEMBER 9** 

13:00

Instagram LW\_Social\_Media\_7

Exercise and eating healthy improves skin

#LWAlavida #skincare #HealthyLifestyle



DATE TIME **PLATFORM** 

IMAGE **TOPIC** HASHTAGS **NOVEMBER 24** 

16.00

Facebook

LW\_Social\_Media\_8 Work/life balance

#LWAlavida #LifeWave #PoweredByLifewave



DATE TIME **PLATFORM** NOTE **NOVEMBER 11** 18:00 Text Blitz See M.A.P. Easy Instructions in the Back Office



DATE TIME **PLATFORM IMAGE TOPIC** HASHTAGS

**NOVEMBER 30** 13:00

Instagram

Post your own Before and After photo collage Improvements in your skin