### How is the Wave Bonus Genealogy structured?

The Wave Bonus structure is based on your Personal Enrollment Tree which follows sponsorship, the same as the Binary Matching Bonuses. All personally sponsored Members remain on your first level as long as you are Wave Activated prior to them being Wave Activated.

#### How were existing Members placed into the Foundation Team and Legacy Team of their sponsor?

Each sponsor had their first three "Active and Binary Qualified" Platinum or Diamond Members that they sponsored placed in their first three positions (into their Foundation Team) and the remaining placed in the subsequent positions (into their Legacy Team). The order in which they are placed is based on the time and date stamp of their Wave Activating Package (Platinum or Diamond enrollment or upgrade order), with the exception of existing Members who joined LifeWave prior to January 1<sup>st</sup>, 2014. Wave Activated Members (Platinum or Diamond Members) who joined LifeWave up until December 31, 2013 are placed under their sponsor according to their join date which overrides their Wave Activating Platinum or Diamond order date.

# What happens if a Member becomes Wave Activated (Platinum or Diamond) on my 2<sup>nd</sup> or deeper level and the Members in between are not Wave Activated?

New Wave Activated Members become permanently attached to their first upline Wave Activated Member the moment they purchase a Wave Activating package. In this case the new Wave Activated Member would roll up to you. (This is only in respect to the Wave Bonus genealogy.)

## What happens if I am not Wave Activated and one of my personally sponsored Members purchases a Platinum or Diamond package and becomes Wave Activated before me?

The Wave Bonus genealogy structure is triggered in real time by the exact date and time stamp of the Wave Activating package order. In this example your personally sponsored Member will be instantly and permanently attached to the first upline Wave Activated Member.

# If I am Wave Activated and the first person I sponsor into LifeWave is a Gold member who then sponsors a Diamond ... does the Diamond count as the first person in my Foundation Team?

Yes. Because your personally sponsored Gold Member is not Wave Activated, when he sponsors someone who is Wave Activated that person will attach to you in the Wave Genealogy in the first available position. Since the Gold Member is your first personally sponsored, his personally sponsored Diamond would become the first in your front line of your Foundation Team.

If you are a Diamond and you have 3 personally sponsored Gold Members and all of them sign in one Platinum or Diamond... does that mean you now have your Foundation Team complete without sponsoring the Platinum or Diamonds directly yourself?

Yes.

If I am a Gold Member who sponsors 6 people at Diamond and on Sunday before the end of the week I upgrade to Diamond, do the first 3 people count as my Foundation team and the next 3 people as my Legacy Team?

No. The moment they joined the computer searched for the first upline Member who is Wave Activated to attach them to their front line. To benefit from the Wave Bonus structure, you must be Wave Activated prior to others becoming Wave Bonus Activated below you – otherwise it is too late.

I am a Bronze, Silver or Gold and not yet Wave Activated; how do I become Wave Activated?

There are Platinum and Diamond Upgrade Packs available under "new order" in your back office. Once you purchase one of these you will be Wave Activated.

Do I need to maintain a monthly 55 points (PV) to stay active in order to earn Wave Bonuses? Yes.

What happens if someone is already Wave Activated but does not have 55PV when they should be receiving a Wave Bonus or Wave Matching Bonus?

In this example they will not receive the Wave Bonus or Wave Matching Bonus and it will roll up and be paid to the first active upline Wave Qualified Member.

What happens if one of your 3 Foundation Team personally sponsored Members goes inactive?

Once you have your first 3 Foundation Team Members in place, they are permanent regardless if they stay active or not. In other words, an inactive personally sponsored Member of your Foundation Team cannot be replaced with an active Member.

### Do I have to be Binary Qualified (one in left and one in right) to get the Wave Bonus?

No. The qualifications for the Binary compensation are not connected to the Wave Bonus except a minimum monthly 55 PV to stay active.

Do I have to be Wave Bonus Qualified to earn the 4 levels of Wave Matching Bonuses?

No.

#### Differential Commissions - Paid on both Wave Bonuses and Wave Matching Bonuses

A Member who is Platinum Qualified and not a Diamond, will earn only the Platinum portion of both the Diamond Wave Bonuses and Diamond Matching Bonuses. In that case, the difference between the Platinum and the Diamond Wave Bonuses and the Platinum and Diamond Matching Bonuses will roll up to pay the first active upline Diamond Member.

#### Why should I sponsor my best people first into my Foundation Team?

There are very STRONG benefits to having personally sponsored people into your Foundation Team who are not only good recruiters but also good team builders. If you have someone as a personal in your Foundation Team who sponsors 15 people over a period of time, you will not earn the Wave Bonus on his/her first three and their first 3 and so on but you will earn 50% of the Wave Bonus that he/she earns (in the form of a 50% Matching Bonus) on his/her 4th, 5th, 6th, 7th, 8th, 9th, 10th, 11th, 12th, 13th, 14th and 15th person and their teams (their first 3 and their first 3 and their first 3 and so on).

Compare that to putting a strong recruiter and team builder who does the same on your Legacy Team. You would earn the full Wave Bonus on his/her first 3 and their first 3 and their first 3 and so on but you would earn a lesser 25% Matching Bonus on their 4th through 15th - compared to a 50% first level Matching Bonus if he/she was in your Foundation Team.

#### What is the SUPERMATCH BONUS that I earn exclusively in my Foundation Team?

As your Foundation Team grows, there will be lots of people who sponsor their 4th, 5th, 6th etc (their Legacy Teams). As those Legacy Team front line Members earn Wave Bonuses themselves, their sponsors who are in your Foundation Team will earn the 25% Legacy Team Matching Bonuses. Every time that happens, a matching amount is paid out to the first person in the upline who is Wave Bonus Qualified and where that 25% Legacy Team Matching Bonus was paid to somebody in their Foundation Team. For these reasons, nobody should hesitate to sponsor their very best "recruiters/team builders" into their first 3 positions (their Foundation Team).

### Glossary

**Wave Activated Member** – One who has purchased a Wave Activating Package (Platinum or Diamond) is qualified to begin earning Matching Wave Bonuses.

**Wave Qualified Member** – One who has 3 front line Wave Activated Members which completes their foundation team. This qualifies them to earn SuperMatch Bonuses on their Foundation Team and Wave Bonuses on their Legacy Team.

**Wave Activating Package** – Platinum or Diamond Enrollment or Upgrade Package that Activates the purchaser in the Wave Bonus part of the LifeWave compensation plan.

**Wave Bonus Genealogy** – A separate line of *Wave Activated* sponsorship.

**Foundation Team** – Your Foundation Team is your first 3 front line Wave Activated Members and their teams to unlimited depth.

**Legacy Team** – Your Legacy Team is your 4<sup>th</sup> and wider front line Wave Activated Members and their teams to unlimited depth.

**Matching Bonus** – When a Wave Bonus is earned, an additional bonus is paid upline that is a percentage of the Wave Bonus earnings. In addition to the first level 25% Legacy and 50% Foundation Matching Bonuses, a 10% Matching Bonus is paid on compressed levels 2, 3 and 4.

**First Level 25% Legacy Matching Bonus –** This is paid to the sponsor who has front line Legacy Team Members earning Wave Bonuses.

**First Level 50% Foundation Matching Bonus –** This is paid to the sponsor who has front line Foundation Team Members earning Wave Bonuses.

**SuperMatch Bonus** – When a First Level 25% Legacy Matching Bonus is earned, an equal SuperMatch amount is paid to the first Wave Qualified person in the upline where this happened in their Foundation Team.